

## **FREQUENTLY ASKED QUESTIONS**

### **NICHE MARKET & COMPETITION**

There are dozens of highly competent consultancies and law firms that handle telecommunications licensing and compliance in single countries, and some regionally. However, few if any focus on the quotidian challenge of ongoing compliance. We are not aware of any other firm with a properly global level of scope from a centralized command, focusing solely on telecommunications licensing, with anything close to our firm's level of field experience. This is a work method and a commitment that Hyde & Associates first pioneered several decades ago, and has continued to seek to improve over time.